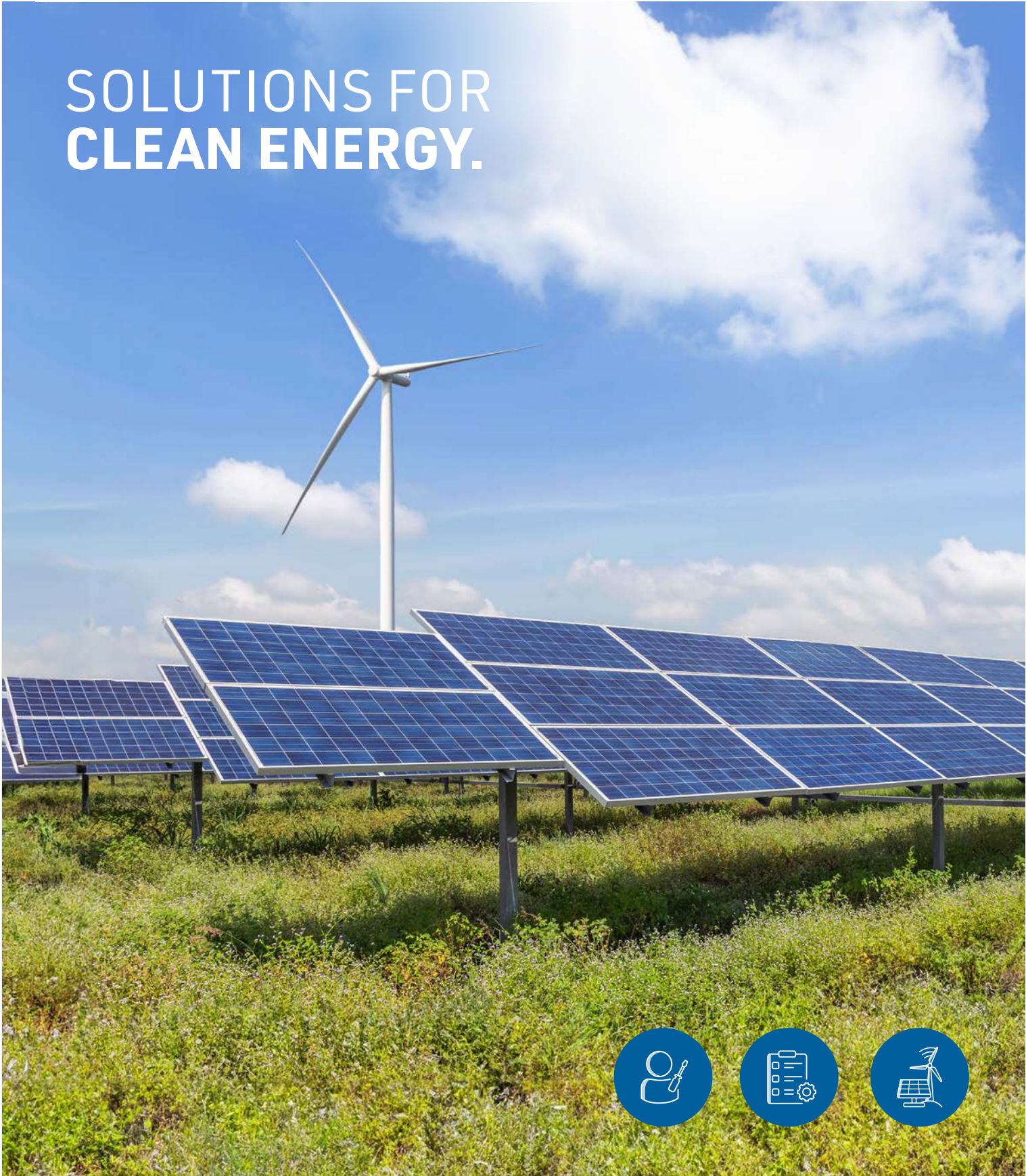


# SOLUTIONS FOR CLEAN ENERGY.



# PNE, THE CLEAN ENERGY SOLUTIONS PROVIDER.

As a Clean Energy Solutions Provider for regional markets and industries, both nationally and internationally, we always keep an eye on the entire Renewable Energies and electricity refinement value chain. In addition to wind energy, the company's portfolio includes photovoltaics, battery storage and power-to-X technology with a focus on hydrogen. We utilise our knowledge gained from our global projects in order to generate energy at a local level in the most efficient and socially sustainable way.

Thanks to our more than 30 years of experience as project developers, we are extremely familiar with the market in all of its facets. We are always looking for new solutions, in line with our claim to be a pioneer in project development and at the forefront of our industry. Maximum quality and absolute reliability are of the utmost importance to us in everything that we do.



Our vision is climate-neutral energy supply.

Our employees work on

this every day with great passion – for a better climate worldwide. We generate energy for this in our own wind farms and pv power plants. We have now reached an impressive size as an independent power producer.

# 14

Countries

# 4

Continents

# IN OWN OPERATION. MANSBACH WIND FARM.

In April 2023, we commissioned the Mansbach wind farm in Hesse.



**FIVE**  
WIND  
TURBINES



**28.5 MW**  
RATED  
POWER



Company strategy Scale up 2.0

## OUR TARGETS UNTIL 2027.

We don't just devise visions,  
we implement them.

**€ >150** m. p.a.

EBITDA target

**20.000** MW/MWp

Project pipeline

**1.500** MW/MWp

Wind farms and pv power plants in own generation portfolio

**3.500** MW/MWp

Under management in Operation & Maintenance



## WELL POSITIONED FOR THE FUTURE.

### Growth through an integrated business model.

With our segments of project development, power generation and services, we cover the entire Renewable Energies value chain. Through the integrated business model, the business segments can benefit from each other, generate synergies and thus offer significant growth potential for the whole enterprise.

With our future-oriented strategy **Scale up 2.0**, we've started the next phase of the company's development in 2023. In the coming years, we will continue to expand and extend our proven and successful business model. We want to improve in all areas. We plan to invest over EUR 1.6 billion in our generation portfolio by 2027 and to make further investments in new markets and technologies.



## ESG STRATEGY & MANAGEMENT

Sustainability is in the nature of PNE's business model and is firmly anchored in the enterprise.

In addition to economic interests, we also take environmental, social and social concerns into account. Our overall goal is to achieve sustainable value for the company and for all our stakeholders: customers, employees, investors and suppliers, local communities and for our planet. Our Environment, Social, Governance (ESG) strategy sets out how we want to achieve our overarching goal and contribute to sustainable development.

### ENVIRONMENTAL

FOR PNE AS A CLEAN ENERGY SOLUTION PROVIDER, CLIMATE PROTECTION AND THE CONSISTENT USE OF RENEWABLE ENERGIES ARE THE CENTRAL CONCERNS.

With the generation of electricity from renewable energies, PNE is already making an important contribution to sustainable and climate-friendly energy supply. The company's own operating portfolio is to be expanded to 1,500 MW/MWp by 2027.

We are constantly striving to minimise our impact on the quality and diversity of animal and plant habitats, while encouraging biodiversity at wind farms and photovoltaic plants developed by us. As part of the approval process, PNE works closely with experts who analyse the planned site in detail. From this, we derive measures for the placement and operation of the plants that minimise negative impacts on biodiversity.

An example: To prevent bird collisions, systems can be temporarily switched off or new technologies, so-called anti-collision systems (ACS), can be used.



## **SOCIAL**

THROUGH ITS BUSINESS ACTIVITIES, THE PNE GROUP CONTRIBUTES TO THE REALISATION OF SOCIAL GOALS SUCH AS GERMANY'S NUCLEAR PHASE-OUT, THE REDUCTION OF GREENHOUSE GAS EMISSIONS AND THE ENERGY TRANSITION TOWARDS RENEWABLE ENERGIES.

Our employees are PNE's most valuable resource. We want to be a first-class employer and focus on people.

As an internationally active company, respect for human rights is a basic condition for our business activities.

In the context of interest groups, we are actively involved in the creation, implementation and adaptation of regulations and the political promotion of renewable energies.

At the level of citizen and municipal participation, we are committed to ensuring that local people are given financial participation in wind farms.

We contribute to social, cultural and ecological cooperation. In addition to our work, we also do this by supporting various sports clubs, social and cultural institutions, and local charitable projects in the form of support and donations.

## **GOVERNANCE**

GOOD CORPORATE GOVERNANCE AND COMPLIANCE ARE NOT JUST A MATTER OF COURSE FOR PNE BUT ARE FIRMLY ANCHORED IN ITS DAILY ACTIVITIES.

PNE expects compliance with applicable laws and internal regulations, respect for ethical values, and sustainable conduct from its own employees as well as from its business partners and suppliers. In the PNE Code of Conduct, we have set out the most important basic rules.

Our concept of success describes the values and goals we strive for and how we want to act together.



# SEGMENT PROJECT DEVELOPMENT.

## From vision to reality.

We plan and develop wind farms on land and at sea, in Germany and abroad and offer the entire value chain comprising the development, financing, realisation, operation, marketing and repowering from a single source. We develop wind farms at sea up to the point where they are ready for construction.

In addition, we also offer green hydrogen and Power-to-X technologies. We support industrial companies in making a successful and safe transition to a CO<sub>2</sub>-free future, despite increasingly difficult energy procurement and confusing regulations. Together with our clients, we find tailored solutions that are also financially viable in the long term.

Our highest priority is finding an optimal solution in the interest of all parties involved, such as landowners, municipalities, investors and service providers. To achieve this, we build on extensive experience, a broad network across many markets and far-reaching know-how in the various implementation stages.

**We are the partner at your side throughout the entire value chain of a wind farm.**

### **DO YOU OWN LAND AND WOULD LIKE TO GENERATE VALUE FROM YOUR LAND?**

We like to analyse the potential for the use of renewable energies and create a non-binding offer!

**Use our contact form.**







## WIND ENERGY



**Onshore wind energy:** Our extensive experience in national and international projects has familiarised us with the different approval processes at home and abroad and enabled us to develop viable solutions. We can look after projects that are already underway or provide support as a cooperation partner in the remaining steps up to the final completion of a project. We can work on projects that are already in development or help out as a cooperation partner during the remaining steps of a project until completion.

**Offshore wind energy:** During site evaluation, extensive surveys of biological, oceanographic and meteorological conditions have to be performed, e.g. relating to wind, marine environment, waves, currents and the ground on which the wind farm is to be built. Further planning focuses on the results of these investigations. By working with the competent authorities and public agencies, we create all the conditions to bring the wind farm project to the necessary planning maturity for construction.



# PHOTOVOLTAICS



**Photovoltaics:** Our core competences include site evaluation, land securing, project development and the turnkey construction of ground-mounted photovoltaic systems. From project acquisition to project dismantling: We are your trustworthy, competent and reliable partner. In addition to our greenfield PV projects, we are also involved in floating PV, the installation of photovoltaic systems on bodies of water like artificial lakes or quarries, and agri-PV, the installation of photovoltaic systems on land used for agricultural purposes, such as arable land and pasture.



## GREEN HYDROGEN



**Green hydrogen:** Green hydrogen provides the opportunity of a  $CO_2$ -free economy even in areas where electricity cannot be readily applied. For example, hydrogen in the steel industry can replace coke as a reducing agent or decarbonise fossil-fuelled processes in the chemical industry. Theoretically, hydrogen in combination with  $CO_2$  can completely replace oil and gas. PNE is pursuing an integrative approach that complements the existing project development for renewable energies with the conversion step into green hydrogen on an industrial scale.

## SEGMENT POWER PRODUCTION.

We don't just devise visions,  
we implement them.

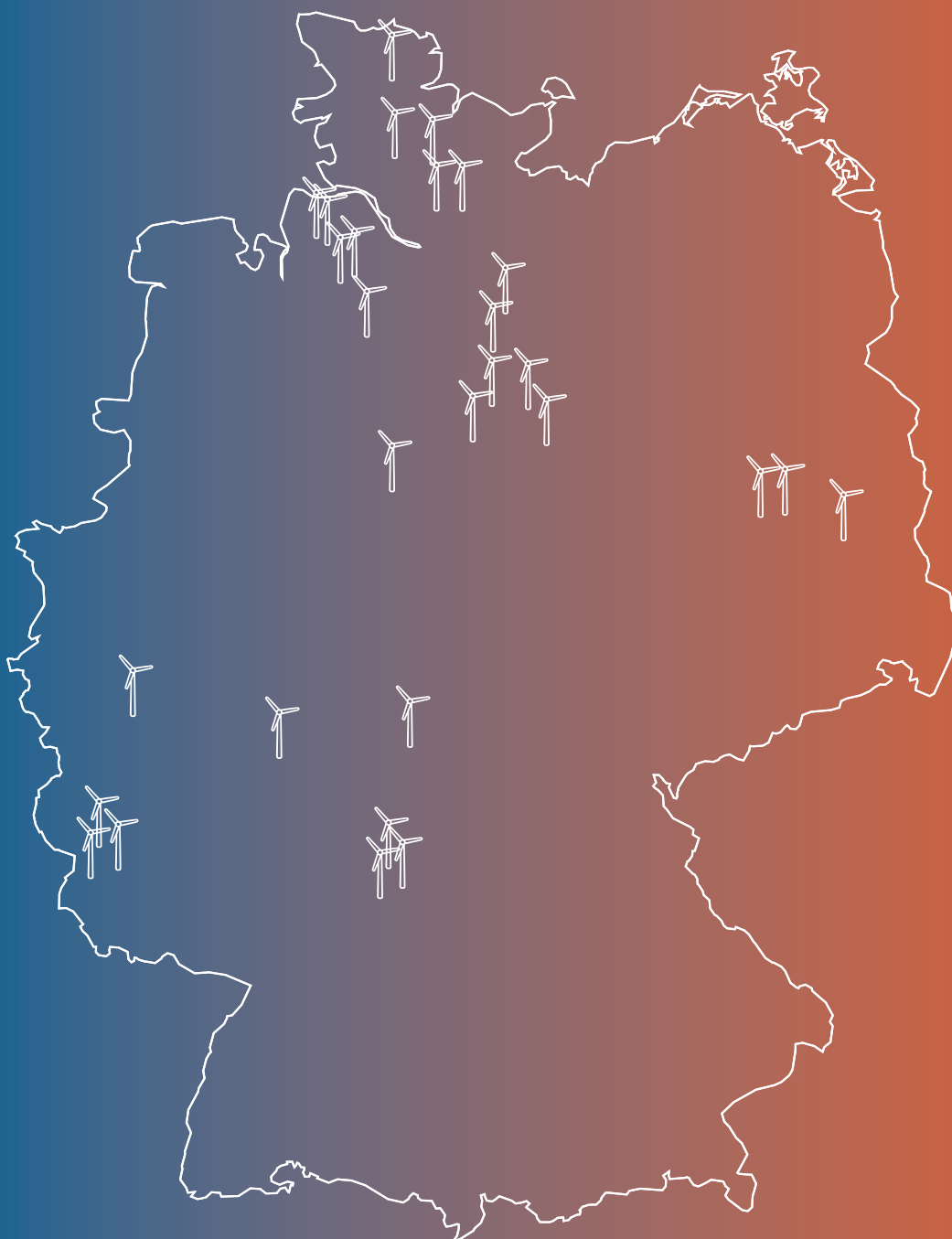
We do not sell all the projects we develop. In electricity generation, PNE is aiming at a significant expansion of the own-operation portfolio. We hold more and more onshore wind farms and photovoltaic systems in our own portfolio and operate them ourselves. As a result, we are developing into a significant international Independent Power Producer (IPP).

We generate revenues and stable results at a high level and can thus reduce the usual fluctuations in the income from our project business. In addition, we are making an important contribution to the energy transition and towards supply security around the world.

In the areas of onshore wind energy and photovoltaics, we want to increase our own electricity generation capacity by 2027 to up to 1,500 MW/MWp in operation and under construction (1,000 MW onshore wind energy, 500 MWp PV). The markets for this are Germany, France and Poland as well as Italy and Spain. In Italy and Spain, we exclusively provide photovoltaic projects. Our project pipelines in the relevant markets offer the potential to achieve this portfolio expansion entirely by developing our own projects. Our focus in the power generation segment is on the safe and approval-compliant operation of our own operating portfolio.

Through the continuous optimisation of the plants, we ensure high technical availability, thereby creating the best possible energy marketing as well as an optimized yield structure.

## OUR WIND FARMS IN OWN GENERATION.





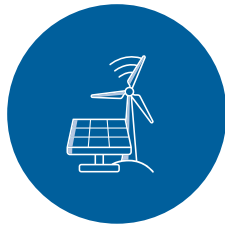
## SEGMENT SERVICES.

All services from  
a single source.

As a Clean Energy Solutions Provider, we are able to offer our customers a comprehensive service portfolio. Our services cover the entire spectrum from the planning to the operation of wind farms and photovoltaic projects. Together with our subsidiaries, we offer all services from a single source and are at your side as a one-stop shop throughout the entire life cycle of your renewable energy project.

We offer an all-round carefree package: optimum financing, solid data for planning and implementation, reliable construction management, budget, time and quality controls during the construction phase, revenue-oriented and cost-efficient operations management, guaranteed safety of people and facilities, successful electricity marketing and PPA management. And ultimately we will help you with the question: dismantling, new construction or continued operation.

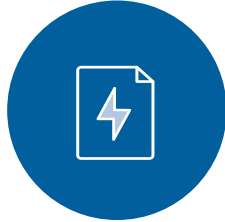
# SERVICES.



Operations Management



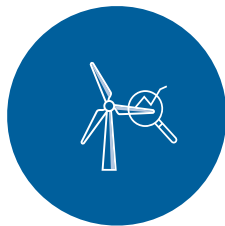
Construction Management & Grid Connection



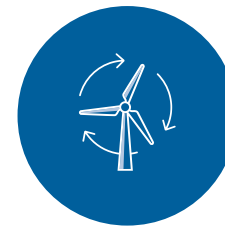
Power Purchase Agreements (PPAs)



Technical Tests & Services



Wind & Site Services



Continued Operations & Repowering



## WORKING AT PNE.

### We represent a better future.

We are a successful international renewable energies company, with a clear vision: Protecting the climate and the environment and responsibly shaping the energy transition. At PNE, this means reconciling environmental, social and responsible corporate governance.

Our employees are PNE's most valuable resource. Their expertise, motivation, loyalty and enthusiasm enable us to be successful on the market in the long term and to grow steadily. We are therefore always on the lookout for committed employees to strengthen our various teams. We offer you an exciting field of activity in a future-orientated industry.

We want to be a first-class employer and put people at the centre of everything we do. We value sustainable corporate development, open communication, and offer our employees the necessary space for creativity, personal responsibility and further training. We learn from each other and support each other. Engineers, lawyers, electrical engineers and draughtsmen work hand in hand with us to realise the sustainable energy transition.



[Job offers](#)



## THE ENERGY TRANSITION NEEDS YOU!



**Carsten**  
Business Development



We have teams from different countries working together, each with different skills. We pool our knowledge to solve common problems. This creates a working atmosphere that is truly unique and rare.

**600**   
EMPLOYEES



## EMPLOYEES? DESIGNING THE FUTURE!

# PPA-MANAGEMENT FOR OUR GERDAU WIND FARM.

For the Gerdau wind farm in own operation we have concluded a Power Purchase Agreement with Gerresheimer AG.

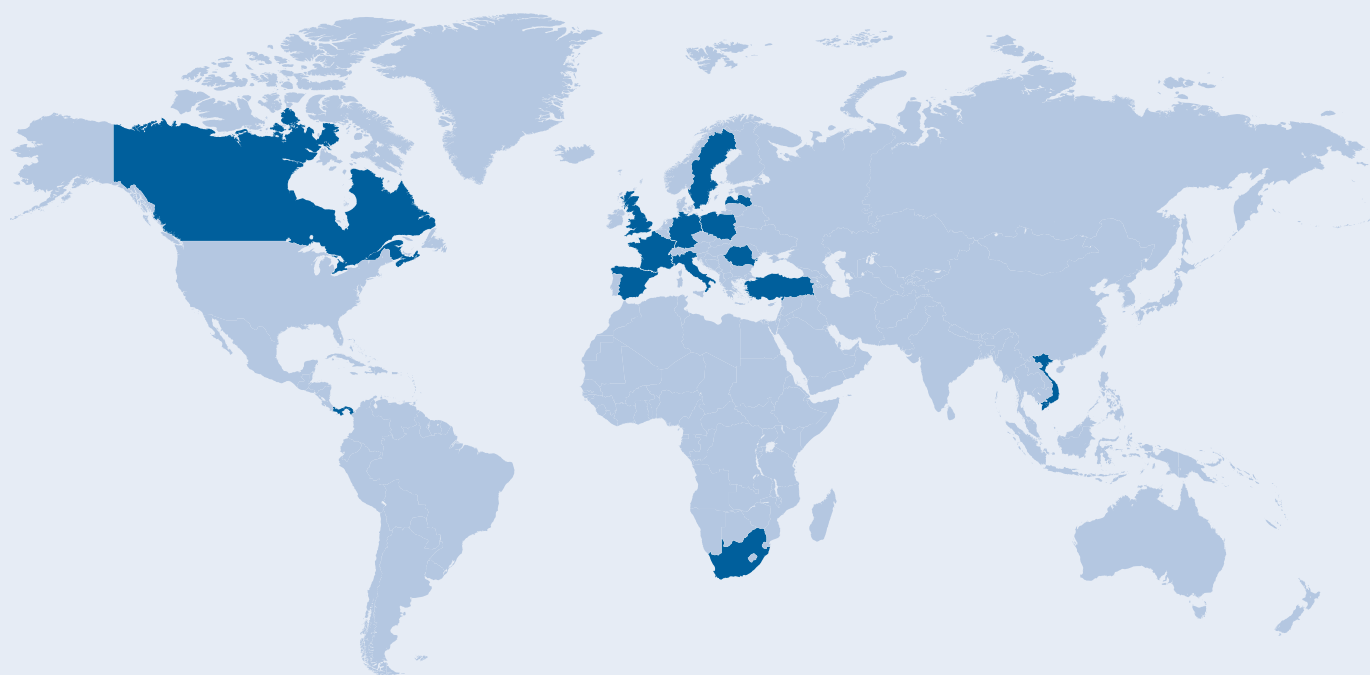


**LONG  
TERM**



**CURRENT CONSUMPTION:  
35 GWH PER YEAR**





**PNE AG**

Cuxhaven, Germany

WKN GmbH  
Husum, Germany

Sevion Sp. z o.o.  
Koszalin, Poland  
Gdańsk, Poland

WKN France S.A.S.U.  
Nantes, France  
Nancy, France

Coliaenergia ESPAÑA, S.L (Kolya)  
Albacete, Spain

WKN Italia S.r.l.  
Rome, Italy

PNE WIND Yenilenebilir Enerjiler Ltd.  
Çankaya Ankara, Turkey

PNE Sverige AB  
Gothenburg, Sweden

VKS Vindkraft Sverige AB  
Motala, Sweden

S.C. PNE WIND Romania  
Energy Holding S.R.L.  
Bucharest, Romania

WKN Windcurrent SA  
Claremont, Cape Town, South Africa

PNE Canada Inc.  
Ottawa, Canada

Pure New Energy LATAM S.A.  
Panama City, Panama

PNE Vietnam  
Ho Chi Minh Stadt, Vietnam

**Our key figures at a glance!**

We provide an overview of all  
the facts and figures!



**IMPRINT**

PNE AG

Peter-Henlein-Str. 2-4

27472 Cuxhaven, Germany

As of July 2024

**PNE**  
pure new energy